I Mina'trentai Sais Na Liheslaturan Guåhan BILL STATUS

BILL NO.	SPONSOR	TITLE	DATE INTRODUCED	DATE REFERRED	CMTE REFERRED	PUBLIC HEARING DATE	DATE COMMITTEE REPORT FILED	FISCAL NOTES	NOTES
66-36 (COR) As amended by the Committe on Economic Development, Agriculture, Power and Energy Utilities, and the Arts	Tina Rose Muña Barnes	AN ACT TO AMEND § 58206, § 58202, AND § 58203, FROM ARTICLE 2 OF CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO MODIFYING THE SUNSET PROVISION OF THE "SPECIAL QUALIFYING CERTIFICATE; 1,600 HOTEL ROOMS DEVELOPMENT" PROGRAM; AND, ADDING THE COSTS OF RENOVATION AS BEING ELIGIBLE FOR CERTAIN BENEFITS AS A NEW FEATURE OF THE PROGRAM.	9:49 a.m.	3/2/21	Committee on Economic Development, Agriculture, Power and Energy Utilities, and the Arts			Request: 3/3/21 Waiver: 3/10/21	8/30/21 10:43 a.m. Accepted by the Committee on Rules on August 26, 2021, be processed and posted on the legislature website for public accessibility.

CLERKS OFFICE Page 1

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August 26, 2021

MEMO

To: Rennae Meno

Clerk of the Legislature

From: Senator Amanda L. Shelton

Acting Chairperson, Committee on Rules

Subject: Bill No. 66-36 (COR) As amended by the Committee

Håfa Adai,

As per my authority as Acting Chairperson of the Committee on Rules, please ensure that Bill No. 66-36 (COR) As amended by the Committee on Economic Development, Agriculture, Power and Energy Utilities, and the Arts. - James C. Moylan, Tina Rose Muña Barnes- "AN ACT TO AMEND § 58206, § 58202, AND § 58203, FROM ARTICLE 2 OF CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO MODIFYING THE SUNSET PROVISION OF THE "SPECIAL QUALIFYING CERTIFICATE; 1,600 HOTEL ROOMS DEVELOPMENT" PROGRAM; AND, ADDING THE COSTS OF RENOVATION AS BEING ELIGIBLE FOR CERTAIN BENEFITS AS A NEW FEATURE OF THE PROGRAM.", accepted by the Committee on Rules on August 26, 2021, be processed and posted on the legislature website for public accessibility.

For any questions or concerns, please feel free to contact Mary Maravilla, Committee on Rules Director, at 472-2461. Thank you and *Si Yu'os Ma'åse'* for your attention to this matter.

Cc: Senator Clynton E. Ridgell, Chairperson of Economic Development, Agriculture, Power and Energy Utilities, and the Arts

Senator James C. Moylan, Sponsor

Legal Counsel





August 26, 2021

TO: Senator Amanda L. Shelton

Acting Chairperson - Committee on Rules

FROM: Senator Clynton E. Ridgell

Chairperson – Committee on Economic Development, Agriculture, Power and

Energy Utilities, and the Arts

RE: Bill No. 66-36 (COR) Amended

Håfa adai Senator Shelton:

The Committee on Economic Development, Agriculture, Power and Energy Utilities, and the Arts will be conducting a Public Hearing on Tuesday, September 7, 2021, on Amended Bill No. 66-36 (COR). We are requesting for Bill No. 66-36 (COR) Amended to be posted and available on the Guam Legislature Website.

Please contact our office if you have any questions.

Si Yu'os ma'åse',

Clynton E. Ridgell

COMMITTEE ON RULES RECEIVED:

August 26, 2021 3:53 P.M.

I MINA'TRENTAI SAIS NA LIHESLATURAN GUÅHAN 2021 (FIRST) Regular Session

Bill No. 66-36 (COR)

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As amended by the Committee on Economic Development, Agriculture, Power and Energy Utilities, and the Arts.

Introduced by:	James C. Moylan			
	Tina Rose Muna Barnes			

AN ACT TO AMEND § 58206, § 58202, AND § 58203, FROM ARTICLE 2 OF CHAPTER 58, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO MODIFYING THE SUNSET PROVISION OF THE "SPECIAL QUALIFYING CERTIFICATE; 1,600 HOTEL ROOMS DEVELOPMENT" PROGRAM; AND, ADDING THE COSTS OF RENOVATION AS BEING ELIGIBLE FOR CERTAIN BENEFITS AS A NEW FEATURE OF THE PROGRAM.

BE IT ENACTED BY THE PEOPLE OF GUAM:

2 **Section 1.** Legislative Findings and Intent. I Liheslaturan Guåhan finds 3 that on December 31, 2014, former Governor Eddie B. Calvo enacted Public Law 32-233 which created a "Special Qualifying Certificate" to develop an additional 4 5 1,600 Hotel Rooms on Guam. At the time, the visitor industry stated that there were many opportunity losses for Guam's tourism as the supply of hotel rooms was not 6 meeting the demand of the island's arrival numbers. However, because of the 7 8 limitations with available manpower to construct these rooms, a special program was 9 created to attract investors.

PL 32-233, which was originally authored by former Senator Dennis Rodriguez Jr., established a five-year Sunset Provision for the program. However,

the enacted measure did include language to provide the Guam Economic Development Authority's (GEDA) Board of Directors the opportunity to extend the program for an additional two years, if the 1,600 rooms were not developed within that timeframe. On December 31, 2019, the "Special Qualifying Certificate; 1,600 Hotel Rooms Development" program expired. Because only one entity was able to successfully attain the qualifying certificate with the intent of building less than 350 rooms, the GEDA Board availed the two-year extension pursuant to the process established in the statute.

On December 31, 2021, the two-year extension for the program shall expire. While Guam's economy, inclusive of our tourism industry, is currently in a standstill due to the global crisis, there is much optimism that our visitor arrival numbers will get back to the pre-pandemic numbers over the next three to five years. There is also an opportunity for investors to take this time to seek the financing for preparation of the potential demand of additional hotel rooms for the near future. This is also an ideal time for existing hotels to consider expanding their inventory of rooms since occupancy numbers are low, thus reducing any adverse convenience impacts for guests.

Therefore, it is paramount that this Special Qualifying Certificate program be provided an extension of another [three] ten years, along with the two-year extension opportunity by the GEDA Board, with the objectives of getting to the goal of 1,600 additional hotel rooms. The program will automatically expire if the total rooms mandated by the Act are fulfilled prior to the three years. Likewise, any new construction in 2022 and beyond, which was created by the extension would result in many new jobs and an additional tax, both of which would help Guam's economy.

<u>I Liheslaturan Guåhan</u> further finds that although COVID-19 may have reduced to some extent the need for new hotel rooms in the short term, there still exists a need to provide adequate incentives for existing hotel owners and operators

- 1 to make substantial improvements to their properties. To provide these incentives,
- 2 the Special Hotel QC program is to be expanded, with specific tax incentives for
- 3 new hotel construction, and adding a new feature allowing the renovation or
- 4 expansion of existing hotels to be eligible for certain tax incentives. By doing so,
- 5 this expanded program will provide GEDA the flexibility to meet the needs of the
- 6 <u>hotel and tourism industry during this time of economic recovery.</u>
- 7 Section 2. § 58206 from Article 2, of Chapter 58, Title 12, Guam Code
- 8 Annotated is hereby *amended* to read as follows:
- 9 "§ 58206. "Sunset" Provision. This Article shall take effect on its approval
- by *I Maga'lahen Guåhan* and shall remain in effect until the earlier of:
- 11 (a) five (5) years <u>December 31, [2024]2031</u>; or
- 12 (b) 1,600 hotel rooms have been committed to be built; [or
- 13 (c) a China Visa Waiver or China Visa Parole declaration has been approved for
- 14 Guam; upon which period this Article shall automatically be deemed repealed;
- provided, however, that the GEDA Board, at its discretion, with input from I
- 16 Liheslatura (the Legislature), the visitor industry, the Administration, and the
- 17 community as a whole, will re-examine the effectiveness and need of the program
- 18 to determine if it should be extended, and may extend the effectiveness of this Article
- 19 an additional two (2) years by adopting a resolution to such effect prior to the
- 20 expiration date. Any QC issued under the conditions of this Article shall remain in
- 21 full force and effect until its particular term expires or it is canceled on other
- 22 grounds."
- Section 3. Section 58202 of Article 2, Chapter 58, Title 12 Guam Code
- 24 Annotated is hereby amended to read:
- 25 "§ 58202. Definitions. For purposes of this Article 2, the following
- 26 definitions will apply:
- 27 (a) Authority: The Guam Economic Development Authority (GEDA)

- (b) Hotel: For purposes of this Article and unless the context otherwise requires, hotel means a building facility that contains guest rooms held out to the public as a place where all transient persons, including, but not limited to tourists, who come will be accommodated and entertained as guests for compensation based on daily or weekly rates.
- (c) Construction Cost: Expenses incurred by a developer for the construction of any new hotel or for the expansion of any existing hotel in Guam. Such costs include land acquisition, building and site improvements, A&E and FF&E.
- (d) Hotel Expansion or Renovation: Existing Guam hotels may be eligible for this special hotel QC if new capital investment is to be made that will either add to the hotel's room inventory or significantly renovate the property.
- (e) Renovation Cost: Expenses incurred from modernizing the elements within a structural part of real property, whose total costs are no less than [twenty] ten percent ([2]10%) of the property value, and that either:
 - (1) materially increases the value of the property;
 - (2) substantially prolongs the useful life of the property;
- 17 or

- 18 (3) adapts the property to a new or better use.
 - (f) Property Value: means the current appraised value of the land and improvements. The cost of such appraisal shall be borne by the hotel developer. An applicant may provide a previously completed appraisal, granted that such appraisal was performed within one hundred and eighty (180) days of the date of application filing.
 - (g) Business Privilege Tax (BPT): The tax that is levied on business revenues as imposed by § 26201 of Article 2, Chapter 26, Title 11, GCA.
- 26 (h) Use Tax: The tax that is levied on the landed value of or consumption of all property as defined by Chapter 28 of Title 11 GCA."

1	Section 4. Section 58203 of Article 2, Chapter 58, Title 12 Guam Code
2	Annotated is hereby amended to read:
3	"§ 58203. Special Hotel Qualifying Certificate Defined.
4	The Special Hotel Qualifying Certificate (QC) is a contract valid for a given period,
5	executed by I Maga'lahen Guåhan (the Governor of Guam) upon the
6	recommendation of the Authority. The QC, once issued and unless suspended,
7	rescinded or revoked, shall constitute conclusive evidence of entitlement to the tax
8	rebates, abatements, or exemptions set forth on its face.
9	(a) New Hotel Construction Tax Rebate and Abatement. There shall be
10	allowed to each developer a tax rebate, exemption and abatement in an amount equal
11	to ten percent (10%) of their total construction cost, which can be applied by the
12	developer at their discretion to the following taxes:
13	(1) Fifty percent (50%) Business Privilege Tax (BPT) for twenty (20)
14	years as long as the tax credits are available at the point they are taken. This
15	BPT exemption shall not apply to the levy of three percentage points (3%),
16	out of the total percentage points levied from time to time, of the BPT, the
17	revenues from which are pledged to the government of Guam Business
18	Privilege Tax Bonds;
19	(2) Seventy-five percent (75%) Income Tax Rebate for twenty (20)
20	years;
21	(3) One hundred percent (100%) Real Property Tax Abatement for ten
22	(10) years; provided, the fee simple owner tax payer is the Qualifying
23	Certificate beneficiary and that the real property on which the tax is assessed
24	is only utilized by the beneficiary for activities identified in their qualifying
25	certificate;
26	(4) One hundred percent (100%) of Use Tax Exemption with respect to

the property used to construct, furnish and equip the new facility construction.

l	The exemption must be claimed no later than one (1) year of issuance of the
2	facility's occupancy permit.
3	(b) Hotel Renovation and Expansion Tax Rebate and Abatement. There
4	shall be allowed to each developer a tax rebate, exemption, and abatement in an
5	amount equal to twenty percent (20%) of their total construction cost, which can be
6	applied by the developer at their discretion to the following taxes:
7	(1) Fifty percent (50%) Business Privilege Tax (BPT) for twenty (20)
8	years as long as the tax credits are available at the point they are taken. This
9	BPT exemption shall not apply to the levy of three percentage points (3%),
10	out of the total percentage points levied from time to time, of the BPT, the
11	revenues from which are pledged to the government of Guam Business
12	Privilege Tax Bonds;
13	(2) Seventy-five percent (75%) Income Tax Rebate for twenty (20)
14	years;
15	(3) One hundred percent (100%) Real Property Tax Abatement for ten
16	(10) years; provided, the fee simple owner tax payer is the Qualifying
17	Certificate beneficiary and that the real property on which the tax is assessed
18	is only utilized by the beneficiary for activities identified in their qualifying
19	certificate;
20	(4) One hundred percent (100%) of Use Tax Exemption with respect to
21	the property used to construct, furnish and equip the expanded and/or
22	renovated building. The exemption must be claimed no later than one (1) year
23	of issuance of the facility's occupancy permit.
24	(bc) Application Period. Eligible developers for this special QC pursuant to
25	§ 58203(a) shall file their application prior to issuance of the hotel project building
26	permit. Eligible developers for this special QC pursuant to § 58203(b) shall be able

- 1 to apply at any time, granted that for the purposes of calculating their twenty percent
- 2 (20%) tax benefit amount, any construction costs invoiced prior to the official
- 3 application submission date shall be deemed ineligible.
- 4 (ed) **Benefit Negotiations.** The Authority has the sole authority to negotiate the terms of the QC. Negotiations shall be completed prior to issuance of the hotel
- 6 project's building permit, if applicable.
- 7 **Section 35. Severability.** If any provision of this Act or its application to any
- 8 person or circumstance is found to be invalid or contrary to law, such invalidity *shall*
- 9 not affect other provisions or applications of this Act that can be given effect without
- 10 the invalid provision or application, and to this end the provisions of this Act are
- 11 severable.
- 12 **Section 46.** Effective Date. This Act *shall* become effective immediately
- 13 upon enactment.